



# Insurance Verification

Confirming patient eligibility and pulling full benefit breakdowns before the appointment. New to the category? Ask Mola — our assistant at [search.dentaltechhub.com](https://search.dentaltechhub.com) — to shortlist vendors for you first.

VENDOR	DEMO DATE	WHO YOU SPOKE WITH
<input type="text"/>	<input type="text"/>	<input type="text"/>

WHAT TO ASK ON A DEMO

TICK WHAT THEY SAY · NOTE · N/A

## 01 How does it actually reach the payer?

Doesn't apply

Portal scraping, EDI, and AI phone calls each cover different carriers.

- Software/portals
- AI voice calls
- Human callers
- Clearinghouse

NOTES

  


## 02 Eligibility check or full benefit breakdown?

Doesn't apply

A yes/no eligibility ping is far less useful than a detailed breakdown.

- Full breakdown
- Eligibility only
- Both

NOTES

  


## 03 Do results write back into my PMS?

Doesn't apply

Write-back is what saves the front desk from re-keying every plan.

- Auto write-back
- Read-only
- No integration

NOTES

  


## 04 Which PMS systems does it write into?

Doesn't apply

Many tools support a dozen PMSes — confirm yours is one of them.

- My PMS supported
- Common brands
- Standalone

NOTES

05 **How many carriers does it actually cover?**

Doesn't apply

Coverage gaps mean your team still verifies the hard payers by hand.

- 1,000+ carriers
- Major payers
- Limited list

NOTES

  

06 **What happens when automation can't verify?**

Doesn't apply

The tough plans are exactly the ones automation tends to drop.

- Humans escalate
- Flagged to me
- Left unverified

NOTES

  

07 **Does it pull my whole schedule automatically?**

Doesn't apply

Bulk verification ahead of the day beats one-off manual lookups.

- Bulk auto-pull
- One at a time
- Both

NOTES

  

08 **Does it flag claim-denial risks in the breakdown?**

Doesn't apply

Catching frequency and waiting-period issues upfront prevents denials later.

- Risk flags
- Benefits only
- Add-on

NOTES

  

09 **What's the monthly cost, and how is it priced?**

Doesn't apply

Per-verification, per-provider, and flat plans add up very differently.

- Under \$200/mo
- \$200–500/mo
- \$500–1,500/mo
- Enterprise

NOTES