



# Membership Plans

Software to build and run an in-house subscription plan that turns uninsured patients into recurring members with covered preventive care. New to the category? Ask Mola — our assistant at [search.dentaltechhub.com](https://search.dentaltechhub.com) — to shortlist vendors for you first.

VENDOR	DEMO DATE	WHO YOU SPOKE WITH
<input type="text"/>	<input type="text"/>	<input type="text"/>

WHAT TO ASK ON A DEMO

TICK WHAT THEY SAY · NOTE · N/A

01 **How deep is the integration with your PMS?** Doesn't apply

Full sync writes members back to the record; standalone runs alongside.

Full  
 Partial  
 Standalone

NOTES

  


02 **Is the vendor a licensed DMPO or TPA?** Doesn't apply

The regulatory wrapper matters in states with stricter plan rules.

Licensed DMPO/TPA  
 Software only

NOTES

  


03 **Uninsured-only, or fee-for-service too?** Doesn't apply

Most target uninsured; a few serve insured and FFS bases as well.

Uninsured only  
 Insured + FFS

NOTES

  


04 **Does it handle recurring billing and card processing?** Doesn't apply

Automated ACH and card capture is the difference from a manual plan.

Billing built in  
 Bring your own

NOTES

05 **Does it bundle patient financing alongside the plan?**

Doesn't apply

One vendor combines membership with a multi-lender financing marketplace.

Financing included

Plan only

NOTES

  

06 **Is there a DSO reporting view across locations?**

Doesn't apply

Multi-location operators need consolidated member and revenue rollups.

Multi-location ready

Single practice

NOTES

  

07 **Does it run campaigns to find uninsured patients?**

Doesn't apply

Some flag candidates in your PMS and market to them; others just bill.

Acquisition tools

Admin only

NOTES