



Practice Analytics

Tools that connect to your PMS and surface KPIs across production, scheduling, hygiene, case acceptance, and AR. New to the category? Ask Mola — our assistant at search.dentaltechhub.com — to shortlist vendors for you first.

VENDOR	DEMO DATE	WHO YOU SPOKE WITH
<input type="text"/>	<input type="text"/>	<input type="text"/>

WHAT TO ASK ON A DEMO

TICK WHAT THEY SAY · NOTE · N/A

01 Does my current PMS already cover this?

Doesn't apply

Many all-in-one platforms include basic analytics you may already own.

- Need more depth
- PMS covers basics
- Not sure yet

NOTES

02 Is it built for a single practice or a DSO?

Doesn't apply

Solo-focused and multi-location tools are functionally different products.

- Single practice
- Multi-location
- DSO scale

NOTES

03 How deep does it connect to my PMS?

Doesn't apply

Read-only dashboards differ from a live two-way connection to the record.

- Full integration
- Read-only sync
- Standalone

NOTES

04 Is it pure analytics or a bundled platform?

Doesn't apply

Some are dashboards only; others wrap in RCM, comms, or VoIP.

- Analytics-only
- Bundled modules
- Add-ons available

NOTES

05 **Does it benchmark me against peer practices?**

Doesn't apply

Internal KPIs alone won't tell you if your numbers are good or bad.

- Peer benchmarks
- My data only
- Add-on benchmark

NOTES

06 **Does it score individual providers and ops?**

Doesn't apply

Provider scorecards and chair use drive different calls than topline.

- Provider-level
- Practice-level
- Both

NOTES

07 **Does it forecast and pace, or just report?**

Doesn't apply

Looking back is table stakes; pacing to goal is where action lives.

- Forecasting
- Reporting only
- Both

NOTES

08 **What's the monthly cost as I add offices?**

Doesn't apply

Pricing runs from under \$200 to enterprise-custom depending on scale.

- Under \$200/mo
- \$200–500/mo
- Enterprise custom

NOTES

09 **How many PMS brands can it pull from?**

Doesn't apply

Mixed-PMS groups need a layer that reads every system you run.

- Many PMSes
- A few brands
- One PMS only

NOTES