



Staffing & Workforce

Vendors that fill open shifts and hires — hygienists, assistants, front desk, and dentists — through a marketplace or a placement agency. New to the category? Ask Mola — our assistant at search.dentaltechhub.com — to shortlist vendors for you first.

VENDOR	DEMO DATE	WHO YOU SPOKE WITH
<input type="text"/>	<input type="text"/>	<input type="text"/>

WHAT TO ASK ON A DEMO

TICK WHAT THEY SAY · NOTE · N/A

01 **Do you cover temp shifts, permanent hires, or both?** Doesn't apply

Same-day coverage and long-term placement are often different vendor models.

Temp coverage NOTES

Permanent hire

Both

02 **Are you a self-serve marketplace or a recruiter?** Doesn't apply

A marketplace lets you post and pick; an agency screens and places for you.

Marketplace NOTES

Recruiting agency

Both

03 **Which roles can you reliably fill?** Doesn't apply

Hygienist coverage is the hardest fill; not every network has the bench.

Hygienists NOTES

Assistants + desk

Dentists too

04 **Are temps W-2 compliant or 1099 on us?** Doesn't apply

Worker-classification risk lands on the practice if the vendor gets it wrong.

W-2 compliant NOTES

1099 contractors

Either way

05 **Is there a buyout or placement fee if we hire?**

Doesn't apply

Some marketplaces charge nothing to convert a temp; agencies often charge.

- No buyout fee
- Placement fee
- Depends

NOTES

06 **How are candidates vetted and credentials checked?**

Doesn't apply

“Verified” should mean license and background, not just a finished profile.

- License + background
- Profile-verified
- Self-reported

NOTES

07 **Do you add assessments like DISC or skills tests?**

Doesn't apply

Some boards layer fit scoring onto postings; most just list applicants.

- DISC / personality
- Skills tests
- Listings only

NOTES

08 **How do you price — subscription or per placement?**

Doesn't apply

Flat monthly access and per-hire fees add up very differently at volume.

- Flat subscription
- Per placement
- Per shift

NOTES